

REFERRAL MECHANIC BRIEF

The Referral Mechanic Brief

For exotic-car specialists and concierges with yacht-curious clients.

PARTNER BRIEF

Private. Not for redistribution.

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The pattern you already see

Your best clients ask about boats before they ever ask a broker. They are yacht-curious before they are yacht-ready. Most exotic-car specialists have nowhere to send that conversation, so it dies on the showroom floor, or worse, gets handed off to whoever picks up the phone.

Elegasea is the path. One simple referral mechanic. Submit a qualified client, we hold the introduction privately, you stay credited.

How the mechanic works

Submit through a partner intake — just the client name, your reference, and a couple of lines on what they want. Attribution locks against your partner record at intake. We route the conversation. You do not chase, you do not script, you do not pitch yachts. Your job ends at the introduction.

If the introduction turns into charter, residence, or an event arrangement, your partner record stays on the file. We share quiet status updates so you stay close to the client without doing extra work.

No public marketplace, no listings, no exposure of your principal.

What is protected

- Your client relationship stays yours
- Attribution locked at intake — first-touch with 30-day intro window
- No outbound marketing to your introduced client
- Discreet routing — nothing public, nothing on social
- You stay credited across every layered service

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What you do

1. Spot the client — someone already operating at exotic-car level, yacht-curious.
2. Introduce — a one-line note through the partner intake.
3. Stop — no follow-up needed. We take it from there.
4. Stay close — quiet status notes back to you.

Who this is for

- Exotic-car sales specialists with repeat ultra-high-net-worth clients
- Concierges and lifestyle managers with high-trust relationships
- Independent specialists running a small book of principals

Who this is not for

- Volume dealerships looking for a bulk referral funnel
- Anyone wanting to co-brand or co-market publicly

Next step

Email corporate@elegasea.com with one line about how you serve clients today. We will return a partner identifier and a private intake link. The next yacht-curious conversation has somewhere to go.