LIFESTYLE EXTENSION BRIEF

The Lifestyle Extension Brief

For luxury real estate, family-office, and wealth advisors whose clients ask the next question.

PARTNER BRIEF

Private. Not for redistribution.

The questions you cannot always answer

A principal closes on a waterfront residence. Within weeks the questions begin. The dock. The captain. The weekend in the Bahamas. The chef for the season. The F1 paddock. The Riyadh trip in the fall. These are not real-estate questions. They are lifestyle-extension questions, and most advisors have to either decline, refer informally, or pretend.

How Elegasea fits an advisor practice

Bring the introduction. We arrange the private access around the asset. The advisor relationship is preserved in full. We do not solicit your client, we do not market to your book, we do not appear on your client’s social feed. The work is delivered as a discreet, partner-introduced concierge layer around the residence the advisor already placed.

Where it lands well: F1 and Monaco weekends, Saudi season, Caribbean charter, exotic-car experiences, owner-level access at residences in markets your client does not yet hold, off-calendar travel that does not show up in any public booking system.

The fiduciary read: this is a referral mechanic, not a co-sale. There is no transactional pressure on the advisor, no hidden fee inside the client’s bill, no public association with Elegasea unless the advisor invites it.

What is protected

- Advisor relationship preserved — the client stays your client
- Attribution tracked — first-touch lock recorded against the advisor
- No outbound marketing to introduced principals
- Discreet routing — no marketplace exposure of the client
- Communications stay inside the partner-introduced channel

What happens after introduction

1. Brief — the advisor sends context: residence, calendar, constraints.
2. Route — Elegasea matches owner-level operators within hours.
3. Protect — advisor attribution and credit preserved at every touch.
4. Report — a quiet status update so the advisor stays close to the client.

Who this is for

- Luxury residential brokers placing high-eight-figure trophy assets
- Family-office advisors whose principals travel privately year-round
- Wealth managers extending a wealth relationship into a lifestyle one
- Trust and concierge offices serving multi-generational clients

Who this is not for

- High-volume residential transactional practices without principal access
- Advisors seeking a media or referral-fee distribution channel

Next step

Email corporate@elegasea.com from your firm address. We will reply with a private partner note, an attribution-protected intake link, and a single recommended introduction to test the relationship.